



Full Job Description

We are seeking energetic and driven individuals with a winning spirit to join our fast paced sales department. As a sales representative you will work with a dynamic team that shares your desire to be the best. Our disciplined, proven successful sales process will help you in growing your career. Apply today so we can contact you about the next steps in the interview process to be our next sales representative.

Responsibilities

- Meet new business production goals and objectives as established.
- Develop insurance quotes, makes sales presentations, and closes sales.
- Develop ongoing networking relationships with Real Estate Agents, Mortgage Lenders, Title Companies, Auto Dealers, etc.
- Provide exceptional customer service.
- Be outstanding at relationship building.
- Prospects for new business by following sales leads generated from referrals, networking, marketing, and cold-calling.
- Educate clients on the insurance policies that best suit their needs

Requirements

- Possess a genuine willingness to learn, be intuitive and resourceful and be coachable.
- Possess an upbeat, positive and enthusiastic attitude.
- Be a great self-starter with a sense of urgency.
- Excellent Communication/interpersonal skills.
- A Property & Casualty license is preferred but will train good individual.
- Follow through and exceed current and prospective client expectations.
- Successful sales background.
- Driven and goal-oriented individual.

Job Type: Full-time

Pay: \$35,000.00 - \$55,000.00 per year

Benefits: