

# Professional Retail Store Manager

## Are You a Retail Rockstar?

### If you are...

- A professional retail manager with a track record of success who understands and expertly executes all aspects of running a retail store,
- Strong organizational skills with close attention to detail, and the ability to handle and prioritize a variety of tasks at one time,
- Self-motivated and driven by the spirit and commitment of an entrepreneur with the ability to think “out of the box” to solve problems,
- Experienced in building relationships, managing a team, and creating a positive store culture,
- Interested in marketing, social media, and are willing to create events, ads, posts and videos to generate store traffic,
- Ready to make a genuine positive difference for your customers, your staff, and the community,
- Interested in social justice, celebrate inclusivity, and desire a more peaceful and compassionate world.

### And would enjoy...

- Creating an overall profitable business to provide a positive income stream for the Momentum Center.
- Providing an excellent customer experience that will create loyalty, long-term return customers, and word of mouth referrals,
- Maintaining the store’s cleanliness, operational effectiveness, visual displays, and overall aesthetic. Accurately managing the flow of merchandise into the store.
- Managing staff and volunteers, include recruiting, onboarding, training, coaching, and terminating.
- Developing and recommend product assortment, positioning, and pricing strategy to produce the highest possible margins. Establishing and maintaining relationships with vendors and key strategic partners.
- Creating a strategic marketing plan and overseeing advertising and promotional activities including in-store events, print, digital and social media, and direct mail.
- Developing the store sales plans and operating budget and able to prepare company reports for the Momentum Center Leadership Team.
- Promoting the mission of Fair-Trade products and educating customers on their benefits in order to promote the overall mission of the Momentum Center.

### We offer...

- Full-time management position with a competitive salary,
- Generous benefits including medical and dental insurance, paid time off, and IRA.
- The opportunity to help the store expand and grow in a new location,
- A fast-paced and customer-focused work environment where there’s always something new to learn and do,
- Opportunity to work collaboratively with the high-performance team of a non-profit organization,
- Work with a deep purpose, creating a successful Fair-Trade enterprise,

Just Goods is a fair trade and social cause gift shop. It is owned and operated by the Momentum Center, a grassroots movement to create a stigma-free community. Send resume and either a video or a written letter of interest to [barbara@MomentumCenterGH.org](mailto:barbara@MomentumCenterGH.org).