

## **Outside Sales Representative**

If you're looking for a "career position" that focuses on building your skills and advancing your career goals, while earning uncapped income, CertaPro Painters might be a good fit for you!

CertaPro Painters of Grand Haven is seeking to hire an energetic, competitive and goal-oriented Entry Level Outside Sales Representative looking to build their career in a consultative-selling environment. Our position of Residential Outside Sales Representative will meet with our customers to educate, estimate and present turnkey solutions for interior and exterior painting projects. Training and skill development are at the forefront of our organization and classroom and on-the-job training are provided.

CertaPro Painters is a leader in the residential and commercial home service industry. We are a national organization of professional painting contractors specializing in beautifying homes and commercial properties. Our success has been built on the foundation of delivering certainty to our customers -- certainty of a job well done. We focus on the details of every project and most importantly, we focus on our client.

CertaPro Painters has become the largest and most recommended painting contractor in the local area because of our people and their commitment to excellence in all they do. Strength of character, leadership and ambition carry more weight in our selection process than industry experience. We have excellent opportunities for recent graduates who have set themselves apart from their peers through athletics, academics and extracurricular activities.

Responsibilities include but are not limited to:

- Sales
- Estimating
- Project management
- Customer service
- Priority management
- Diligent customer follow-up and follow-through
- Commitment to your professional goals

Requirements:

- History of accomplishments and promotion
- Experience in a leadership role
- Excellent written and verbal communication skills
- Detailed oriented
- Coachable and self-aware
- Customer service mindset
- Strong desire to succeed
- Ability to navigate software based platforms

Compensation:

- Base salary + commission
- Company vehicle
- Gas reimbursement
- Company phone and computer

**Contact:** Troy Hacker  
thacker@certapro.com  
616.414.2543