

Reality Management Training Series

The program is designed for individuals that have some experience in Management and need to strengthen their leadership skills.

The class will be working with the DiSC® Management model, exploring their style around, Directing, Delegating, Motivating, and Developing Others. The participants will come away with the next level of “Leadership Skills” for them to be successful in their careers.

Session Schedule: (dates to be announced)

Session 1 DiSC® Management 1 (2) hour session & 1 (3) hour session

- Identify your Management style and explore your strengths and challenges
 - Explore the priorities that drive your Management style
- Explore the influence your Management style
 - Use the Disc® model to understand the people you work with each day
- Directing/Delegating
 - Identify your natural style around Directing/Delegating
 - Create an Action Plan for improvement
- Motivation
 - Learn how you affect the motivation of others
 - Recognize what different people find motivating and demotivating
- Developing Others
 - Explore your natural style around Developing Others
 - Identify the development preferences of others

Session 2 Be Brief, Be Bright, Be Gone -Presentation Skills 1 (2) hour session

- PROJECT yourself with Confidence and Credibility
- PREPARE your message Quickly and Effectively
- PRESENT your message with the Desired Impact

Session 3 Mastering the Art of Conflict 1 (3) hour session

- Use a model to distinguish the best approach to pursuing a difference of opinion
- Initiate conflict appropriately and preserve relationships

Session 4 Giving & Receiving Feedback 1 (2) hour session

- Determine interpersonal conflict merits leader involvement
- Facilitate conflict resolution with leader involvement

Session 5 Getting Performance-on-Track 2 (2) hour sessions

- Apply a coaching model to be prepared to confront concerns
- Integrate your understanding of DiSC® to their planning process
- Ensure the performer understands the expectations
- Give constructive feedback and preserve the employee’s self esteem
- Distinguish between a genuine concern and a poor attitude

TOTAL OF 16 HOURS OF TRAINING

Contact:

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